

FORM **BE-36**  
(REV. 1/98)U.S. DEPARTMENT OF COMMERCE  
BUREAU OF ECONOMIC ANALYSIS

A. Name of airline

**MANDATORY—CONFIDENTIAL****FOREIGN AIRLINE OPERATORS'  
REVENUES AND EXPENSES IN  
THE UNITED STATES**

B. Address of airline

RETURN  
REPORTS  
TOU.S. Department of Commerce  
Bureau of Economic Analysis  
Balance of Payments Division (BE-58)  
Washington, DC 20230

C. Period covered by this report

**SEE INSTRUCTIONS ON REVERSE**Item  
No.

Item

Amounts  
(Report in thousands of U.S. dollars)**1** Freight revenue on merchandise exported from and imported into the United States

\$

**2** Shipping weights on which the freight revenues reported in Item 1 were earned

Pounds

**3** Expenses incurred in the United States:

TOTAL

\$

a. Fuel and oil

\$

b. Wages and salaries paid to employees in the United States

\$

c. Agents' and brokers' fees and commissions for arrangement of  
freight and passenger transportation

\$

d. Aircraft handling and terminal services

\$

e. All other expenses

\$

**4** Aircraft leasing expenses

\$

**AUTHORITY** – This survey is being conducted pursuant to the International Investment and Trade In Services Survey Act, Pub. Law No. 472, 94th Congress, 90 Stat. 20259, 22 U.S.C. 3101 through 3108, as amended by Pub. Law 98-573 (hereinafter "the Act").

The filing of reports for this survey is MANDATORY under Section 5(b)(2) of the Act.

This survey has been approved by the Office of Management and Budget under the Paperwork Reduction Act (44 U.S.C. 3501, et seq.).

Notwithstanding any other provision of law, no person shall be subject to any penalty for failing to comply with a collection of information that is subject to the Paperwork Reduction Act if: 1) the collection of information does not display a valid control number; or 2) the agency fails to inform the respondent that such person is not required to respond to the collection of information unless it displays a valid control number. The protection provided by this provision may be raised in the form of a complete defense, bar, or otherwise at any time during

the agency administrative process or judicial action applicable thereto. **The control number can be found at the top of the form.****CONFIDENTIALITY** – The Act provides that your report to this Bureau is CONFIDENTIAL and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed in your report CANNOT be presented in a manner that allows it to be individually identified. Your report CANNOT be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process.**PENALTIES** – Whoever fails to report may be subject to a civil penalty not exceeding \$10,000 and to injunctive relief commanding such person to comply, or both. Whoever willfully fails to report shall be fined not more than \$10,000 and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violations, upon conviction, may be punished by a like fine, imprisonment, or both. (See Section 6 of the Act, 22 U.S.C. 3105.)PERSON TO CONSULT  
CONCERNING  
QUESTIONS  
ABOUT THIS REPORT  
Enter name and address

TELEPHONE NUMBER

Area Code

Number

Extension

**CERTIFICATION**

The undersigned official executing this certification on behalf of the respondent company hereby certifies that the information contained in this report is correct and complete to the best of his knowledge and belief.

Authorized official's signature

Title

Date

Public reporting burden for this collection of information is estimated to average 5 hours per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, Washington, DC 20230; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

## GENERAL INSTRUCTIONS

**Purpose of the report** – Reports are required to obtain data for use in estimating the international transactions accounts of the United States.

**Who must report** – Reports are required from U.S. offices, agents, or other representatives of foreign airline operators that transport passengers or freight and express to or from the United States.

**Exemption** – A U.S. person otherwise required to report is exempted from reporting if total covered revenues (item 1) and total covered expenses incurred in the United States (items 3 and 4) are each less than \$500,000 in the reporting period. If either total covered revenues or total covered expenses are \$500,000 or more, a report must be filed.

**How to report** – Use this form to report information in accordance with instructions and definitions given here. Report revenues and expenses in thousands of dollars (*e.g.*, \$10,000,000.00 = \$10,000).

**Where to send report** – Return reports to U.S. Department of Commerce, Bureau of Economic Analysis, Balance of Payments Division (BE-58), Washington, DC 20230.

**Frequency** – A report must be filed for each calendar year within 90 days after the end of the year.

**Assistance** – Telephone (202) 606-9589 or (202) 606-9559 during office hours – 9:00 a.m. to 5:00 p.m.

**United States** – Includes mainland United States, Alaska, Hawaii, Puerto Rico, and U.S. possessions and territories.

**Foreign countries** – Include all areas outside the United States as defined above.

## SPECIFIC INSTRUCTIONS

**Item 1** – Report revenue (whether collect or prepaid, in dollars and other currencies converted to dollars) derived from the carriage of freight and express to and from the United States only. Passenger revenues should not be reported.

**Item 2** – Report cargo shipping weights (in pounds) on which freight revenue reported in item 1 was earned.

**Item 3** – Report all expenses incurred in the United States associated with your carriage of freight and passengers, both inbound and outbound.

**Item 3a, 3b, and 3c** – Self explanatory.

**Item 3d** – Please include expenses for aircraft repair, maintenance, storage, and cleaning; handling services for freight and passengers; and other airport terminal services. Aircraft modification and factory-type aircraft overhauls should be included in item 3e.

**Item 3e** – Please include all other expenses such as port and landing fees; aircraft modification and factory-type aircraft overhauls; and costs incurred in the operation of general headquarters, divisional offices, airline ticket offices, and all other costs for operation of freight and passenger facilities located in the United States. These costs should

cover, for example, catering, crew expenses (hotel and per diem), rent, utilities, legal fees, telephone and other communications equipment, rental of tangible property (except aircraft), etc.

Exclude expenditures made abroad for which payments are made in the United States, i.e., payments to petroleum companies in the United States for fuel and oil loaded on aircraft in foreign countries. Also exclude administrative expenses charged to United States operations but not actually incurred in the United States; capital charges and transfers, such as payment of interest or principal on loans; depreciation on aircraft and ground equipment; and payments for purchases exported from the United States (such as aircraft parts and complete aircraft) for which Shippers Export Declarations were filed with the U.S. Customs Service.

**Item 4** – For aircraft leased from U.S. persons, report rental expenses for operating leases that have not been capitalized. Do not report financial-type leases. A lease is classified as a financial lease if there is an intent to eventually take possession of the good. If the intent is just to rent the good for a limited period, this is classified as an operating lease. Rentals of other tangible property should be included in item 3e.